

# Cleaning Times

**Multi-Clean®**  
Your Guide to Clean

November 2009

## Introducing.....GREEN CLEANING ADVISOR™

**GREEN CLEANING ADVISOR™** is an exciting new joint training and certification initiative available to all Minuteman, PowerBoss, and Multi-Clean distributors.

The **GREEN CLEANING ADVISOR CD-Rom** is a consulting tool to be used by certified distributor sales professionals to assist their customers in implementing green cleaning. The CD uses easy to customize templates that help fulfill the green cleaning requirements of the U.S. Green Building Council's **LEED®** standard for existing buildings.

**WHY LEED®?** Many facilities may not be pursuing LEED® certification. However, it is the most respected and recognized standard for sustainable building operations. LEED® -EB incorporates Green Cleaning as a prerequisite and as a means to achieve up to 6 credits towards certification.

LEED is a registered trademark of the U.S. Green Building Council.

**LEED®** based Green Cleaning Consulting Tool



Become a trusted resource to your customers with the **GREEN CLEANING ADVISOR™**

Listen to the audio GreenCast to learn more about GREEN CLEANING ADVISOR™

[Click HERE](#) to access the audio file.



**Sign Me Up!!!**

Attend 2-1 hour webinars that teach you how to use the tool and become a certified GREEN CLEANING ADVISOR.

Upcoming Sessions

**Nov 23<sup>rd</sup> and 30<sup>th</sup> 9:00-10:00AM Central Time**

**December:** To Be ANNOUNCED

If you are interested, please contact your Multi-Clean, Minuteman, or PowerBoss sales manager to sign up.

Attend the Training / Certification webinars to be eligible for a personalized copy of the **GREEN CLEANING ADVISOR™**



## Green Tip of the Month by Fagan Solutions, Inc.

Last weekend CBS Sunday Morning interviewed David Foster, legendary musical producer. David said, "I never want to be just good, I always intend to be great!" What can we do to be great in our field of endeavor? My tip is to look for the best possible support and tutorials available.

Not only will the **Green Cleaning Advisor™** program prove to be a great tutorial, but it will also show the integrity of your organization. After all, by using the **Green Building Audit (GBA)** you are not just addressing cleaning concerns, you are showing the end user many more levels of concern affecting Indoor Air Quality (IAQ) and Indoor Environmental Quality (IEQ). Customers are smart. They will know that your organization truly cares about health when you share the results of a GBA with them. Exceed expectations and expect to be great!



Vince Fagan is a 26 year veteran of the Jan-San industry and recognized expert on green cleaning. Vince is a LEED 'Green Associate' and is available to assist Multi-Clean, Minuteman, and PowerBoss dealers in developing their green sales & market strategies.